



Builders of Excellence

June Newsletter with May Results

Proud Red



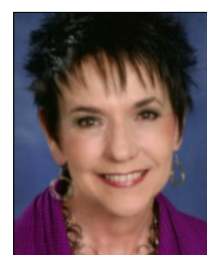
Juanita Fabian



Juanita Fabian



Starlyn Williams-Griffis



Betty Lehr

YOU Can Do It May Winners



Quarter 4 On-Target Stars

Consultant

Starlyn Williams-Griffis
Juanita Fabian
Cruz Aguirre
Ann Woehl
Barbara Salvato
Karen Abbott
Sylvia Nichols
Thomasenia Williams
Marisa Najjar
Stacy Erwin
Becky Smetana
Tricia Sims-Pate
Betty Lehr

Contest Amount

\$ 2,064.00
\$ 1,225.00
\$ 1,045.85
\$ 601.50
\$ 539.00
\$ 535.50
\$ 535.00
\$ 505.50
\$ 502.75
\$ 469.00
\$ 438.50
\$ 406.00
\$ 4,404.00

Needed for Next Star

\$ 336.00
\$ 575.00
\$ 754.15
\$ 1,198.50
\$ 1,261.00
\$ 1,264.50
\$ 1,265.00
\$ 1,294.50
\$ 1,297.25
\$ 1,331.00
\$ 1,361.50
\$ 1,394.00
\$ 396.00



Welcome New Consultants

New Consultant

Cherrille McWilliams
Dana Naff
Ginger Treadwell
Terri Vinson

From

Moseley, VA
Firestone, CO
San Angelo, TX
Rowena, TX

Recruiter

Starlyn Williams-Griffis
Betty Lehr
Betty Lehr
Betty Lehr



shooting for the top in retail sales

Stars

Company Court of Sales



**Juanita
Fabian**



**Starlyn
Williams-Griffis**



**Karen
Abbott**

Consultant

- 1 Juanita Fabian
- 2 Starlyn Williams-Griffis
- 3 Karen Abbott
- 4 Barbara Salvato
- 5 Donna Fischer
- 6 Stacy Erwin
- 7 Marisa Najar
- 8 Gloria Levesque
- 9 Becky Smetana
- 10 Linda Schwertner

YTD Retail

- \$16,793
- \$9,197
- \$7,121
- \$6,517
- \$6,267
- \$4,900
- \$4,826
- \$3,989
- \$3,919
- \$3,780

top team

Builders

Company Court of Sharing



**Donna
Fischer**

Recruiter

- 1 Donna Fischer
- 2 Betty Lehr

New Team Members

- 1
- 5

YTD Comm

- \$33
- \$397

National Court of Sales



National

\$40,000 rs/ \$20,000 whsl

Area

\$20,000 rs/ \$10,000 whsl

Unit

\$10,000 rs/ \$5,000 whsl

National Court of sharing



National

24 Team Members

Area

12 Team Members

Unit

6 Team Members

July Celebrations



Name	Birthday
Patricia Hernandez	2 July
Brenda Lewis	4 July
Isabel Geary	8 July
Donna George	9 July
Barbara Salvato	9 July
Marisa Najar	17 July
Stephanie Free	21 July
Kaye Tilley	24 July

Name	Years
Isabel Geary	2
Sharon Coates	2
Glynda Lennon	1



Look Who Invested This Month

Name	Amount	Name	Amount	Name	Amount
Juanita Fabian	\$ 1,225.00	Becky Smetana	\$ 271.00	Ginny Shuster	\$ 228.25
Starlyn Williams-Griffis	\$ 1,069.00	Justina Saunders	\$ 265.00	Barbara Salvato	\$ 226.50
Tricia Sims-Pate	\$ 406.00	Elliott Daniel	\$ 262.00	Tia Raley	\$ 76.50
Tamela Taylor	\$ 380.50	Roxanna McDonald	\$ 257.00	Marisa Najar	\$ 64.00
Heather Schoen	\$ 366.00	Ginger Treadwell	\$ 251.00	Cynthia Mitchell	\$ 61.00
Marissa Guerrero	\$ 317.00	Louise Wood	\$ 242.50	Gloria Levesque	\$ 32.00
Christie Escobar	\$ 300.25	Stacy Erwin	\$ 238.00	Betty Lehr	\$ 2,000.50
Sylvia Nichols	\$ 298.50	Janet Jones	\$ 231.00		



On-Target Seminar Challenge

Enthusiasm is the key not only to achievement of great things, but to the accomplishment of anything worthwhile. Enthusiasm is a way of life. It's a magic spark that transforms being into living, and it makes hard work enjoyable. Enthusiasm is the greatest elixir known to man. Nothing will help you to sell yourself better than the power of your personal enthusiasm. (April 1993 Applause From the Heart)





steppin' up the

Ladder



Senior

Consultant

1-2 Active Team Members
4% Commissions
Earn \$50 Team Building Bonuses

Karen Abbott
Stephanie Free
Marissa Guerrero
Cynthia Mitchell
Sylvia Nichols
Tia Raley
Justina Saunders
Tricia Sims-Pate
Starlyn Williams-Griffis



Star

Team Builder

3-4 Active Team Members
4, 6 or 8% Commissions
50% Discount on Red Jacket
\$50 Team Building Bonuses

Juanita Fabian



Team Leader/ Future Director/ DIQ

5+ Active Team Members
9 or 13% Commissions
\$50 Team Building Bonuses
Earn the use of a Career Car/ Cash Compensation



Director

9 or 13% Unit Commissions
9 or 13% Personal Commissions
\$100 Team Building Bonuses
Unit Bonuses
Earn the use of a Career Car or
Cash Compensation



Betty Lehr

WORKING

Virtually



Click here for
up-to-date business
ideas and tips to help
you during the
Covid-19 work from
home experience.

a note from

Betty



In the long
run always
do right. This
will gratify
some people
and astonish
the rest.

Mark Twain

This is one of my favorite times of the year. We see what we are made of and become "Make a Way, Find a Way" people. I love how we encourage each other to stretch and keep working to reach our goals. Not many people have this experience with their work and businesses. We are so fortunate to have one another .

We are running to the Victory Line! June 30th is our last day of Seminar 2020! Many of you have kept your eyes on the goal, working with focus, determination and perseverance! Keep it up, I want to celebrate your achievements and watch your dreams come true! Be proud of yourself, and keep focusing for-ward!

June is like a bonus month, we are working hard to reach our goals and while doing so, we are building momentum going into July, the new Seminar year! Having a jumpstart on a new year is the best way to go, you are not playing catch-up and the excitement from June will flow over into July. When talking with your customers, you can tell them why you're excited, thank them for their support and share from your heart how this opportunity may be for them!

When you are determined, it not only will help you with your business but it in turn helps our unit reach our goals. We deserve to finish on top; we have a unit filled with women of excellence and I want this month to show our efforts, determination and perseverance. When we work, we will be filled with Joy and Peace, knowing we gave our best!

XOXO,

Betty



JUNE SKIN CARE
PRODUCT PROMOTION

60% OFF Qualifying Skin Care Sets and Regimens

60% Off Skin Care

60% OFF Skin Care... Best gift ever! You can take your extra profit and invest more into your store or you can offer a skin care special to generate more sales. The key is to work this promotion into your business so you see future profits and the ability to offer even better customer service because you have product on hand for your customers.



preBEE

**JUNE
2-15**



• Earn your honeycomb
ring when you order
\$300 wholesale
by the 15th!



Father's Day

Gift Ideas

MKMen® Daily Face Wash

MKMen® Shave Foam

MKMen® Advanced Eye Cream

MKMen® Advanced Facial Hydrator Sunscreen Broad Spectrum SPF 30*

Skin Care Regimen

\$81



Cityscape® Cologne Spray

MK High Intensity® Sport Cologne

SprayMK High Intensity Ocean®

Cologne Spray

\$50



\$42

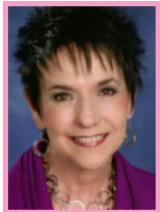


\$40



Pink
SUCCESS

Builders of Excellence



Betty Lehr

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Important dates

June 15 - Quarter 4 Contest Ends

June 16 - Quarter 1 Contest Begins

June 21 - Father's Day

June 29 - Last day to place telephone orders for June

June 30 - Last day to place on-line orders for June

July 4 - Independence Day, All Branches Closed

July 17 - Last Day to Enroll for Fall PCP

July 29 - Last day to place telephone orders for July

July 31 - Last day to place on-line orders for July



When you order \$600+ whsl in
JUNE, you will receive this beautiful
KEY CHAIN
from the You Can Do It Challenge!



- Achieve the *You Can Do It!* Challenge March to June.
- Add one *Great Start*-qualified* new personal team member.